



Teachers College Career Services
Columbia University

Transitioning Careers Panel Discussion
June 22, 2009 from 4:15 – 5:15 p.m.
Cowin Center, Teachers College

Featuring Panelists:

JONATHAN STEARN

Consultant, Robert H. Schaffer & Associates

With over twelve years of cross-industry consulting experience, Jonathan Stearn has helped numerous clients tackle complex business challenges and address the human aspects associated with change initiatives. At the core of every project he delivers is the achievement of bottom-line business results – not analysis, reports, or recommendations – in very short periods of time, typically less than 100 days. This ensures a fast measurable return on investment for his clients, plus a robust learning opportunity for project participants. Jonathan's broad understanding of key business issues, knowledge and experience in the area of information technology, acute sensitivity to human dynamics in the workplace, and ability to foster strong working relationships are real assets he brings to his consulting work.

Jonathan's work at Robert H. Schaffer & Associates leverages the Rapid Results Approach and GE-style WorkOuts. He has collaborated with teams at Zurich Financial Services, ConAgra, HBOS, Schering-Plough, Columbia University, Pepsi, and the US Small Business Administration to help their organizations streamline complex business processes and enhance their overall performance.

Prior to joining RHS&A, Jonathan was a Director with PricewaterhouseCoopers, where he led information security risk management projects. He was also an organizational development consultant with the Visiting Nurse Service of New York and an analyst in the Process division of Accenture (formerly Andersen Consulting).

Jonathan thrives on collaborating with individuals and organizations, helping them investigate and find solutions to their business challenges. Most important to Jonathan is seeing teams and leaders realize tangible benefits and build capabilities to sustain and expand what they have achieved. He works closely with each client team to understand their unique opportunities and helps them structure their approach and solutions to ensure achievement of compelling results quickly.

Jonathan holds a Master of Arts degree in Organizational Psychology from Columbia University and a Bachelor of Science degree in Civil and Environmental Engineering from Cornell University. He lives near New York with his wife and young son.

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